



# Clinical Coding Services

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Get the quality coding you expect and the time you deserve with HRS Clinical Coding Services.



## Industry Problem

Do coding issues consume critical HIM department resources, including much too much of your time and attention? Do you experience coding backlogs when volume is high, when coders are on vacation or when coding positions are vacant?

When you use outsource coding, does your quality suffer as a result? Or, maybe, your contract isn't customized to suit your organization's needs, coding is sent back incomplete, or you're just not certain if audit results would be good news.

Many outsource companies add coding to their existing staffing, IT or financial service lines, with coding more of an afterthought than a core

competency. Also, many outsource companies utilize inexperienced or offshore coders — and they pay coders by the record, making haste the top priority instead of quality.

The result: Your bottom line suffers, you're at higher risk for audits, and you spend precious time re-coding for accuracy, managing your vendor and dealing with coding issues.



## HRS Solution

HRS delivers consistent, high quality coding, giving you peace of mind and freeing your valuable time and resources. We've been in business for almost 30 years, and our sole mission is to provide superior coding. We have several practices to ensure our coding is the best in the healthcare industry:

“HRS considerably lowered our coding turn-around-times and accounts receivable. We're so pleased with their coding services and high level of professionalism.”

– Sandy Bakich,  
MBA, Director  
of Information  
Management,  
Delano Regional  
Medical Center,  
Delano, CA

- **HRS pays our coders by the hour, not by the record. The result:** Our coders' time and attention is focused on coding accurately and completely — giving you better, more accurate results.
- **HRS customizes our coding services for each client. The result:** You get exactly what you need, rather than a cookie-cutter approach.
- **HRS provides complete coding — not just DRG. The result:** Your coding is complete and consistent with your departmental guidelines — and you don't have to “fill in the gaps”.
- **HRS does not use off-shore coders. The result:** You're guaranteed access to highly qualified, credentialed coders based in the United States.
- **HRS coders must have a minimum of five years experience—the highest standard in the industry. The result:** Rather than training new coders, we can focus solely on efficiency and quality.



## Your Next Stop for Quality Coding Services

Why spend time on recruitment, training and staffing when you can leave coding to a longstanding company with the highest standards in the industry? You know high quality, timely coding services are vital to your hospital; they can be the difference between higher profitability or lost revenue; high quality or poor data; and hassle or peace of mind for the HIM department...so why wait?

Learn more — contact us today.

Email us at [info@HealthRecordServices.com](mailto:info@HealthRecordServices.com) or call toll-free at 1.800.329.0365.



## About HRS

Health Record Services (HRS) has been providing expert coding services to the healthcare industry since 1979. Our mission is providing exemplary coding service and coding audits.

We serve all facility types, including hospitals; health care systems; radiology departments and imaging centers; emergency departments; pediatric hospitals; clinics; and group practices.

With HRS, you pay no capital costs and we never send your work offshore, guaranteed. Our focus is coding and only coding.

**HRS Coding Capabilities—both facility and physician fee coding available for all types of records:**

- Inpatient
- Ambulatory Surgery
- E/M
- Emergency
- Radiology
- Clinic



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